



Solicitation Information

11 Sept 08

RFP # 7141912

TITLE: Security Systems and Services

Submission Deadline: 28 Oct 08 @ 2:00 PM (Eastern)

<p>PRE-BID/ PROPOSAL CONFERENCE: Yes Date: 29 Sept 08 Time: 10:00 AM Mandatory : NO Location: Roberts Hall / Board of Governor's Conference Room Rhode Island College, 600 Mt. Pleasant Avenue, Providence, RI</p>
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Questions concerning this solicitation may also be e-mailed to the Division of Purchases. Questions must be received at questions@purchasing.state.ri.us no later than 30 Sept 08 @ 12:00 Noon (Eastern Time). Questions should be submitted in a *Microsoft Word attachment*. Please reference the RFP # on all correspondence. Questions received, if any, will be posted on the Internet as an addendum to this solicitation. It is the responsibility of all interested parties to download this information.

<p>SURETY REQUIRED: No BOND REQUIRED: No</p>
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Administrator of Purchasing Systems

Vendors must register on-line at the State Purchasing Website at www.purchasing.state.ri.us.

NOTE TO VENDORS:

Offers received without the entire completed three-page RIVP Generated Bidder Certification Form attached may result in disqualification.

THIS PAGE IS NOT A BIDDER CERTIFICATION FORM

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1. INTRODUCTION

1.1. Background and Purpose

The Rhode Island Department of Administration/Office of Purchases, on behalf of Rhode Island College, University of Rhode Island, Community College of Rhode Island, and other interested State entities is soliciting proposals from qualified firms for the maintenance and repair services for existing security systems, as well as the addition, upgrade, and/or replacement of security system components.

These institutions currently employ several different security systems and components, and are seeking vendors to provide, on an as requested basis, repair and maintenance services for existing systems, expansion for existing systems, and migration path(s) to enterprise security platforms and components to allow each institution to move toward a more manageable, integrated security solution. This RFP seeks to solicit information and pricing from multiple vendors to allow the purchase of this equipment and services on an as needed basis at established rates for the term of the agreement.

As a result of this solicitation, it is the intend of the State to issue a Master Price Agreement to cover these services.

1.2. General

Rhode Island College, University of Rhode Island, and Community College of Rhode Island constitute Rhode Island's system of public higher education. These three institutions operate under the aegis of the Board of Governors for Higher Education.

Rhode Island College is located on a 170-acre campus in the Mount Pleasant section of Providence. Academic offerings are provided in four schools: the Faculty of Arts and Sciences, the School of Education and Human Development, the School of Social Work, and the School of Graduate Studies, as well as through the Center for Management and Technology and the Office of Continuing Education and Summer Sessions. Established in 1854, Rhode Island College now serves approximately 7,200 Undergraduate students and 1,800 Graduate students in courses and programs both on and off campus.

The University of Rhode Island is a 4-year public institution of higher education. URI has four primary campuses, along with several smaller sites: The primary locations are the main campus in Kingston, RI, the Narragansett Bay Campus which houses the Graduate School of Oceanography, the Providence Campus, which houses the Alan Shawn Feinstein College of Continuing Education and the W. Alton Jones campus, hotel and conference center in West Greenwich, RI. Chartered in 1888, The University of Rhode Island now serves approximately 12,000 Undergraduate students and 3,000 Graduate students.

CCRI, founded in 1964, has an enrollment of nearly 15,000 students. The student body at the Community College of Rhode Island enjoys considerable diversity in ages, cultures and experiences. Sixty-two percent are women, 70 percent are part-time, 14 percent are from an ethnic minority group, and 60 percent are 25 years of age or older. CCRI is the largest public, two-year, degree granting college in New England, and provides a variety of academic programs at campuses in Warwick, Lincoln, Newport and Providence.

1.3. Current Environment - Overview

Rhode Island College (RIC) currently employs separate security systems from Paradox and DSX.

The Paradox security system is used in a number of classrooms and labs to control access and provide alarm protection. A key fob system is used for door access, and alarm protection devices employed include door sensors, window sensors, motion detectors, and alarms for electronic devices. Paradox Winload 4.0 software is used to load access control information into the system. Alarm notification is provided via dial-up phone lines or IP connection back to the RIC's security office, and alarm monitoring is managed using AlarmSoft Central Works 2000. A second, separate system from DSX Access Systems provides card access and security in a number of dorms and other student areas. This system is utilizing the WinDSX software version 3.7.10, and has been upgraded to the SQL database engine.

Also, the College has a number of security cameras and monitors (various brands including Pelco) and DVR equipment (Pelco), which are not integrated with the existing security systems.

The University of Rhode Island (URI) employs an Ingersoll Rand security system, using Interflex 6020 software, master controllers, and reader interface modules. Associated hardware and equipment from Locknetics, Schlage, Von Duprin, Panasonic and GE are also in use.

In the 19 residence halls, the University employs the Synergistics WAPAC multi-building access control system.

Cameras (Panasonic, GE) and DVR equipment are in place, but are not currently integrated with the access control system.

The Community College of Rhode Island (CCRI) does not have a centralized access control system today. Various surveillance cameras are monitored at security stations, but are not digitally recorded.

In all environments, there is increased interest in installing or migrating to integrated access control and surveillance systems capable of managing multiple source types (sensors, readers, alarms, etc.) with video (analog and digital, IP) through an integrated and user friendly user interface.

1.4. Scope of Services Requested

The scope of services being requested under the RFP include the following:

- Pricing for maintenance and repair services for existing security systems
- Unit pricing for hardware/installation of additional system components for existing systems
- Description and pricing of other security system and software product lines carried by Vendor for potential system enhancements/replacement

1.5. Term

The term of this agreement is five years from award, with two optional one year renewals. Though not anticipated, the State reserves the right to re-open the solicitation and accept new bid responses periodically if deemed in its own best interests.

1.6. Who should respond?

Security, lock, access control, and video surveillance installers, maintainers, contractors, suppliers, manufacturers, wholesalers, and distributors.

Multiple awards are expected, and will cover multiple equipment and service types. For example, some State organizations maintain their own systems, and may opt to simply purchase components and software. Other agencies will opt for full turnkey installation services and maintenance.

Vendors are encouraged to respond with their capabilities even if they do not provide all types of service or equipment.

1.7. Other Agencies

In addition to State of Rhode Island entities, vendors are expected to make their services, and MPA pricing, available to cities, towns, public school systems, and quasi-public agencies within Rhode Island.

2. INSTRUCTIONS TO BIDDERS

2.1. Instructions and Notifications

This document constitutes a Request for Proposal (RFP) for maintenance and repair of existing security systems, and potential future upgrades/enhancements.

2.1.1. General Conditions

This contract will be awarded under the State's general conditions of purchasing which are available on the Internet at:

<http://www.purchasing.ri.gov>

Potential offerors are advised to review all sections of this RFP carefully, and to follow instructions completely, as failure to make a complete submission as described herein may result in rejection of the proposal.

Interested parties are instructed to peruse the Division of Purchases web site on a regular basis, as additional information relating to this solicitation may be released in the form of an addendum to this RFP.

If you wish to seek to do business with the State of Rhode Island, you must register and utilize the E-Verify Program. Please refer to www.dhs.gov/E-Verify or the Division of Purchases website at www.purchasing.ri.gov for more information.

2.1.2. Terms/Definitions

"Request for Proposal", or "RFP", refers to this document or the contents of this document.

"Customer" or "State" refers to the State and/or associated State institutions or agencies covered under this RFP, including the three public higher educational institutions described herein.

The terms "Vendor", "Bidder", and "Offeror" used herein all refer to the vendor submitting a response to this RFP. The terms "proposal" and "response" are synonymous.

2.1.3. Pre-Proposal Conference

There will be a pre-proposal conference to provide vendors with the opportunity to ask questions regarding the RFP, and speak to Customer staff responsible for administering the security systems. Upon request, Customer plant inspection tours may be conducted at the pre-bid meeting or scheduled for shortly thereafter.

Prospective bidders may also make written inquiries concerning this RFP to obtain clarification of requirements. See the cover page of this solicitation for instructions.

Beyond the terms and conditions expressed herein, no additional discussions regarding this solicitation with State Employees, or the Consultant hired for this solicitation, will be permitted.

2.1.4. Public Opening

There will be no public opening and reading of responses received by the Office of Purchases pursuant to this Request, other than to name those bidders who have submitted proposals.

2.1.5. MBE Goal

The State of Rhode Island has a goal of ten percent (10%) participation by MBE's in all State procurements. For further information, visit the website www.mbe.ri.gov. To speak with an MBE officer, call (401) 574-8253.

2.1.6. Equal Employment Opportunity

§ 28-5.1-1 Declaration of policy. – (a) Equal opportunity and affirmative action toward its achievement is the policy of all units of Rhode Island state government, including all public and quasi-public agencies, commissions, boards and authorities, and in the classified, unclassified, and non-classified services of state employment. This policy applies in all areas where the state dollar is spent, in employment, public service, grants and financial assistance, and in state licensing and regulation. For further information, contact the Rhode Island Equal Employment Opportunity Office, at 222-3090.

2.1.7. No Guarantee of Services

Selection of Vendor under this RFP is not a guarantee that the Vendor will be selected to provide services during the agreement period. Vendors and services will be selected by Customer based on need, in addition to vendor qualifications, pricing, and ability.

2.1.8. Proposal Costs

All costs associated with developing or submitting a response to this solicitation, or to provide oral or written clarification of its content, shall be borne by the offeror. The State assumes no responsibility for these costs.

2.1.9. Proposal Validity

Responses are considered to be irrevocable for a period of not less than sixty (60) days following the opening date, and may not be withdrawn, except with the express written permission of the State Purchasing Agent.

All pricing submitted will be considered to be firm and fixed unless otherwise indicated herein.

2.1.10. Foreign Corporations

In accordance with Title 7, Chapter 1.2 of the General Laws of Rhode Island, no foreign corporation, a corporation without a Rhode Island business address, shall have the right to transact business in the state until it shall have procured a Certificate of Authority to do so from the Rhode Island Secretary of State (401-222-3040). This is a requirement only of the selected vendors.

2.1.11. Right to Reject

The State reserves the **right to reject** the proposal of any vendor that fails to comply with all of the specifications and requirements contained herein. The State also reserves the right to approve or reject a vendor's participation in any portion of the requested services without rejecting the vendor's entire offer.

2.1.12. Modifications to RFP

The State reserves the right to revise, modify, supplement, or withdraw this RFP at any time. Vendors are encouraged to visit the Division of Purchases' website on a regular basis, as any additional information relating to this solicitation will be released in the form of addenda relating to this RFP.

2.1.13. Submission Materials

All materials submitted regarding this RFP will become the property of the State and will only be returned to the vendor at the State's option. Disqualification of a vendor or non-acceptance of the RFP does not eliminate this right. Bidders are advised that all materials submitted to the State for consideration in response to this Request will be considered to be public records, as defined in Title 38 Chapter 2 of the Rhode Island General Laws, without exception, and will be released for inspection immediately upon request, once an award has been made.

2.2. Additional Terms and Conditions

2.2.1. Applicable Codes and Regulations

All work on this project must conform to all applicable Federal, State of Rhode Island and Providence Plantations, and local laws, ordinances and to the regulations of the local utility companies. The work must be in accordance with the requirements of the National Bureau of Fire Underwriters, the National Electrical Code, the Occupational Safety and Health Administration (OSHA), the Americans with Disabilities Act (ADA) and the Codes and the recommendation of Bell System Practice, EIA/TIA 568, 569 Commercial Building Wiring Standards and any subordinate clauses contained in the Building Industry Consulting Service International, Inc. (BICSI) Telecommunications Distribution Methods Manual and not addressed by the EIA/TIA 568 and 569 Standards Documents. In the event that a conflict or interpretive difference occurs between the EIA/TIA documents and the BICSI Telecommunications Distribution Methods Manual, the EIA/TIA 568 and 569 documents shall prevail.

The above requirement includes, but is not limited to, the current edition of the National Electrical Code, the National Board of Fire Underwriters Standards, Life Safety Code, Standards, rules and regulations of the State of Rhode Island.

2.2.2. Professional Manner

Work under this contract may be performed while classes are in session. It is critical that the work not disrupt normal operations at the Customer's premises. Vendor personnel are to conduct themselves in a professional manner, so as not to compromise the safety or self-respect of any student or staff member. Customer reserves the right of approval of any on-site employees, and the right to dismiss from this, and any project, any individual without a statement of cause. The vendor will comply without compromising schedules and/or any other contract term.

2.2.3. Taxes

Vendor's bid proposals shall exclude all taxes. The State is exempt from taxes.

2.2.4. Insurance

Commercial General Liability Insurance: Contractor shall obtain at contractor's expense, and keep in effect during the term of this contract Commercial General Liability Insurance covering bodily injury, and property damage in a form and with coverage that are satisfactory to the State. This insurance shall include personal advertising injury liability, independent contractors, products completed operations, contractual liability and broad form property damage coverage. Coverage shall be written on an occurrence basis. A combined single limit of \$1,000,000 per occurrence and aggregate is required.

Auto Liability Insurance: Contractor shall obtain, at Contractor's expense and keep in effect during the term of this contract, Auto Liability Insurance covering all owned, non-owned or hired vehicles. A combined single limit per occurrence of \$1,000,000 will be obtained.

Workers Compensation: Contractor shall obtain statutory Workers Compensation coverage in compliance with the compensation laws of the State of Rhode Island. Coverage shall include Employers Liability Insurance with minimum limits of \$100,000 each accident, \$500,000 disease or policy limit, \$100,000 each employee. An Alternative Employer Endorsement shall be required for both the workers compensation and employer liability policy.

The State will be defended, indemnified and held harmless to the full extent of any coverage actually secured by the Contractor in excess of the minimum requirements set forth above. The duty to indemnify the State under this agreement shall not be limited by the insurance required in this agreement.

The Purchasing Agent reserves the right to consider and accept alternative forms and plans of insurance or to require additional or more extensive coverage for any individual engagement.

2.2.5. Due Care

In delivering, installing and removing equipment, due care shall be exercised to avoid damage to, or disfigurement of, buildings, equipment, driveways or other property. Any blemish, made by the vendor, to physical plant or property of the Customer or its community of staff and students is to be restored by the vendor. Vendor(s) shall be required to complete restorations at its expense for any damage caused by it or by any of the subcontractors.

2.2.6. Vendor Activities

Vendor's activities are not to be disruptive of business or classroom activity—including excessive construction noises— and must not compromise the safety, security or self-respect of any student or staff employee of the Customer in any way. The Customer reserves the right to insist that any individual under the direction of the vendor may, without a statement of cause, be taken off this project. The vendor will comply without compromising schedules or other contract terms.

2.2.7. Site familiarity

Each vendor is responsible for being knowledgeable of all conditions of these specifications. Each vendor, by making a bid, represents that the bid documents have been read and understood and the site has been visited and the vendor is familiar with the local conditions under which the work is to be performed. This includes the first-hand inspection and understanding of each individual building's cable distribution peculiarities. No approval for additional funds will be given for work resulting from the vendor or its subcontractors being unfamiliar with the conditions under which the work is to be performed.

2.2.8. Permits

The Vendor is responsible for obtaining all municipal permits and inspections as mandated by law for any work performed under this RFP.

2.2.9. State Purchasing Policies

All contractors and subcontractors will be subject to policies, procedures, and legal terms and conditions of the State (as posted on the purchasing website and/or part of or attached to this

solicitation). Violation of policies and procedures by vendor may be cause for termination of contract and elimination from participation under this RFP.

2.2.10.

The Customer reserves the right to negotiate lower equipment, software or labor costs on a per project basis if deemed in its best interest.

2.2.11. Reopen MPA

The Customer reserves the right to negotiate lower equipment, software or labor costs on a per project basis if deemed in its best interest.

3. PROPOSAL SUBMISSION

Responses (an original plus four (4) copies) shall be in a sealed envelope marked with the RFP# and Title as indicated on the cover page of this RFP, and shall be mailed or hand-delivered, on or before the submission deadline, to:

**RI Dept. of Administration
Division of Purchases, 2nd floor
One Capitol Hill
Providence, RI 02940-6528**

Proposals should include the following:

- A completed and signed three-page RIVIP Bidder Certification Cover Form, available at www.purchasing.ri.gov.
- A summary section providing an overview of the services being proposed.
- Responses to the information requests in the Vendor Capability, Capacity, and Qualifications section. It is preferable for the Response to contain the actual text of the RFP followed by the Vendor's response to that paragraph.
- Responses to the information requests in the Technical Requirements section (for services being proposed by Vendor). It is preferable for the Response to contain the actual text of the RFP followed by the Vendor's response to that paragraph.
- An exceptions listing, by paragraph number) of any specifications that have not been met (exceptions for specifications relating to services not being offered do not need to be provided).
- Itemized pricing for all services and equipment offered, as specified in the Cost section of the RFP.

- A completed and signed W-9 (taxpayer identification number and certification.) Form is downloadable at www.purchasing.ri.gov.
- In addition to the multiple hard copies of proposals required, offerors are requested to provide their proposal in electronic format (CDRom, disk, or flashdrive). Microsoft Word / Excel or PDF format is preferable. Include two CDs, each with a complete response.
- Vendor may include further sections or appendices containing drawings, planning documents, or any other supplementary information the Vendor would like to include in their response. Additional information such as marketing and sales brochures is welcome, but is in no way a substitute for the information requested above.

The Vendor assumes responsibility for proposals submitted by mail or commercial delivery service. Proposals misdirected to other State locations or which are otherwise not present in the Division of Purchases at the time of opening, for any cause, will be determined to be late and will not be considered. The “official” time clock is located in the reception area of the Division of Purchases. Faxed or emailed proposals will not be considered.

Any additional information pertaining to this RFP or changes in the timeline may be posted on an as-needed basis. It is the responsibility of the Bidder to regularly review the RIVIP website (www.purchasing.ri.gov) to check for any additional postings.

It is strongly suggested that the vendor mark this RFP on the RIVIP Vendor Watchlist for ease of monitoring critical information and amendments. Assistance in using this RIVIP feature can be obtained by reviewing the online tutorials available under the Vendor Center Section or by contacting the RIVIP Help Desk at (401) 222-3766.

Proposals found to be technically or substantially non-responsive at any point in the evaluation process will be rejected and not considered further.

4. EVALUATION AND SELECTION

The Technical Review Committee will evaluate and score all proposals, using the following criteria:

- | | |
|--------------------------------|-----------|
| • Vendor qualifications | 35 points |
| • Compliance to specifications | 35 points |
| • Cost | 30 points |

Proposals must score a minimum of 70 out of 100 points for vendor qualifications and compliance to specifications to warrant further evaluation for cost considerations. Proposals meeting that requirement will then be evaluated for cost and assigned a maximum of 30 points for the Cost category.

After the Cost proposals are evaluated and scored, the Vendors(s) with the highest total scores will be included in the award. For a given product, function, or service, there may be one or multiple awards made. The State reserves the right to, within the guidelines described above, expand the number of vendors included in the award to ensure availability of all products and service types requested in this RFP.

5. VENDOR QUALIFICATIONS

Please respond to the following questions and information requests. Note: As part of the scope of this RFP is installation and repair services for existing security systems, Vendor must specify which manufacturers and product lines apply in the responses below. Where answers to the same question differ by manufacturer / product, Vendor must clearly delineate this in the response.

As specified previously in the Current Environment section, there are several security system platforms for which service is being requested, including DSX, Paradox, and Ingersoll Rand Interflex, Synergistics, as well as a variety of system components from other manufacturers, including Schlage, Von Duprin, Pelco, and Locknetics.

5.1. Experience

How many years of industry experience does the Vendor have providing installation, maintenance, and support for security systems?

For each of the product lines carried or supported by the Vendor, how long have you carried/supported this product line?

5.2. Number of Installations

For each of the product lines carried or supported by the Vendor, how many comparable security systems do the Vendors support in the New England area? Please provide locations, size, and manufacturer / product line for these systems.

5.3. Training and Certification

For each of the product lines offered by the Vendor, list training and certifications completed through trade organizations and/or manufacturers. Indicate if certifications are company-wide or by individual. (If individual, list below in 5.6)

5.4. References

List customer references for installation and maintenance of enterprise level access control systems. Specify description of system(s) in use by each reference. If subcontractors will be used, supply references for subcontractor(s) as well.

List same for video surveillance systems (if different)

5.5. Resumes

Provide resumes or experience summaries for key personnel who will be responsible for system installation, project management, repair, and/or support.

5.6. Number of Support Technicians

How many support technicians are there in the Contractor's employment in the Rhode Island area who are experienced in the repair of security systems and components? Specify the number of certified technicians for each product manufacturer / line that you support.

5.7. Location and Coverage Area of Support Technicians

Identify the base location(s) and the coverage area(s) for the technicians who would be expected to provide services to the Customer.

Within this coverage area, these technicians maintain services for how many unique customer sites?

5.8. Emergency Repair Services

How would the Customer summary emergency repair services on weekends, holidays, or other non-business hours? Provide appropriate primary and backup contact information.

Customer staff may conduct inspection tours of the Vendor's maintenance and installation facility. Inspections of repair facilities, stores, training, dispatching and customer record keeping may be made. Tools, test equipment, parts and procedures pertaining to the Vendor will be observed in detail and employees interviewed. Vendor escort is expected. In the event that any tasks are to be subcontracted, the subcontractor may be subject to similar inspection.

6. MAINTENANCE/REPAIR REQUIREMENTS

Note: Some responding vendors may provide sales or distribution of equipment only, and rely on integrators to provide installation and maintenance to the end user. Vendors that do not provide support and/or maintenance services do not need to respond to the requirements of this section. Instead, simply indicate such in your response, and include a list of authorized and/or recommended contractors through which installation and maintenance are available. (Ideally one or more of these contractors will have been notified by you of your intention to submit for this RFP, and will have submitted a corresponding proposal for the installation and maintenance.)

6.1. System Maintenance

Vendor must be capable of the repair or replacement of all system components for the existing security system(s) for which services are being proposed, including but not limited to:

- System software

- Control panels
- Motion detectors
- Door access controls
- Window alarm protection
- Electronic equipment alarm protection
- Exterior door alarms
- Transmission of alarms to Security Department
- Alarm system wiring

All hardware and software components used for repair or replacement must meet system specifications and carry a manufacturer's warranty of at least one year.

6.2. Response Time for Repairs

Vendor shall respond in a timely manner to requests from Customer's security department for repairs to faulty components or system failures. Vendor shall have a qualified support technician complete the necessary repairs within 24 hours of request (next business day, with option for security department to request emergency service that would include weekends/holidays).

Please specify average and maximum lead times for obtaining parts for the existing system.

6.3. Installation of Additional System Components

At Customer's request, Vendor shall provide the installation of additional components that fully integrate with the current security system(s) for which Vendor is proposing services. This includes the component types listed previously under System Maintenance.

Installation of new components shall be coordinated with Customer so as to provide minimal disruption to the system. All new installations shall come with a minimum one-year warranty on hardware, software, and labor.

6.4. System Upgrades/Replacement

The Customer may seek to migrate its disparate security systems on campus to a more unified platform to simplify administration, operation, and maintenance, and provide a common base for future growth. This could consist of replacing existing systems with a single enterprise-wide system, or implementing a product that will interface with existing systems to provide a central point of administration. An important component of a new system is the capability of closely integrating with security cameras and digital video recording devices.

The customer is interested in identifying what other security system product lines Vendor is certified to sell, install, and maintain. This will allow the Customer to explore the option of engaging Vendor to replace or migrate parts of the existing systems during the term of the agreement. See details in the Pricing section.

7. PRICING

Note about requested pricing: Customer is seeking pre-negotiated labor rates for repair, and hardware/installation rates for adding standard security components to the existing security systems. All quoted labor and parts rates are to be fully encumbered; no additional charges are allowed for work performed under this agreement, including travel, mileage, portal to portal, or other miscellaneous charges.

Beyond the existing equipment, Customer is also seeking pricing for other equipment, software, system components, and services that are available through Vendor.

If any stated pricing or discounts differ for the optional contract renewal periods, please explicitly specify for years 2, 3, etc. Otherwise, pricing will be considered firm throughout the initial term and renewals.

7.1. Maintenance of Existing System(s)

Vendor must specify the system(s) for which maintenance services are being proposed.

- 7.1.1. Specify the hourly labor rate for repairs/maintenance to the Customer security system, with all repairs to be completed within 24 hours of submission of a trouble report by Customer's security department (excluding shipping time for replacement parts.)
- 7.1.2. Specify the hourly labor rate applied to work performed during non-business hours (nights, weekends, holidays). Non-business hour labor rates may only be applied by Vendor if security department requests service be completed off hours. Otherwise, repairs will assumed to be performed on a next business day basis and billed at the standard labor rate.

7.2. Installation of Additional Components for Existing Security Systems

Vendor must specify the system(s) and/or components for which installation services are being proposed.

This section requests fixed pricing for the installation of additional components to the existing Customer security systems. For each of the items below, provide itemized unit pricing for hardware and installation, fully integrated into the existing security system. This should include an itemized breakdown of the parts and labor charges.

For installation of new devices that require alarm cabling, include in the price materials and installation for a 100-foot cable run, assuming an existing accessible cable pathway. Also include the cost/foot to extend or reduce the cable distance. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time).

Included in the appendix are typical hardware specifications for standard door types. Use these for reference when developing the equivalent parts lists for the existing systems.

Any new components are to be fully integrated with the existing system. All components must include a one-year warranty on hardware, software and labor.

- 7.2.1. Doorway with Strike (see drawing in appendix)
- 7.2.2. Doorway with Maglock (see drawing in appendix)
- 7.2.3. Double Doorway Exit with Concealed Vertical Rods – One Active (see drawing in appendix)
- 7.2.4. Doorway with Electric Lever (see drawing in appendix)
- 7.2.5. Doorway Exit with Latch Retraction (see drawing in appendix)
- 7.2.6. Alarm Detection Point – Motion Detector
- 7.2.7. Alarm Detection Point – Window
- 7.2.8. Alarm Detection Point – Electronic Device
- 7.2.9. Alarm Siren
- 7.2.10. Alarm Siren/Strobe Combination
- 7.2.11. Connection of Alarm Detection Point to Telephone Line
- 7.2.12. Connection of Alarm Detection Point to IP data network

- 7.2.13. Other available component(s) (Add additional line items 7.2.xx... as required).

7.3. Installation of Cameras/Recording Devices

Vendor may also specify additional devices that will function with the existing security systems.

This section requests fixed pricing for the installation of cameras and recording devices. Depending on the Customer location, existing security cameras may or may not be integrated with the existing security system. In locations where cameras are not currently integrated, Customer would like to be able to engage the Vendor to install new cameras and recording equipment that can later be smoothly rolled into the overall system once an integrated security platform is in place.

For each of the items below, provide unit pricing for hardware and installation, including the cameras, mounts, and cabling. Assume a 100-foot cable run, using an existing accessible cable pathway. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time). Pricing should include an itemized breakdown of the parts and labor charges.

All components must include a one-year warranty on hardware, software and labor.

- 7.3.1. Indoor, fixed, high-resolution color dome camera with surface mount (Pelco ICS090-CRV4AT, or equivalent)
- 7.3.2. Indoor, PTZ, high-resolution day/night dome camera with surface mount (Pelco SD435-SMW-0, or equivalent)
- 7.3.3. Indoor, PTZ, high-resolution day/night dome **IP** camera with surface mount (Pelco SD4N35-F0, or equivalent)
- 7.3.4. IEEE 802.11af PoE compliant, Indoor, PTZ, high-resolution dome **IP** camera with surface mount (Pelco SD4N-W0, or equivalent)
- 7.3.5. Outdoor, pressurized, PTZ, high-resolution day/night dome camera (Pelco SD435-PG-E0, or equivalent)
- 7.3.6. Outdoor, pressurized, PTZ, high-resolution day/night dome **IP** camera (Pelco 4N35-HPE0, or equivalent)

- 7.3.7. Digital Video Recorder (DVR) for use with above cameras. Provide specifications on make and model, number of analog cameras supported, number of IP cameras, and total recording time/resolution supported. If multiple relevant configurations with differing cost are available, either specify options and pricing, or offer a fixed percentage markup over cost, or percentage off manufacturer's list pricing.
- 7.3.8. Other available component(s) (such as alternate DVR models, IP codecs, etc. (Add additional line items 7.3.xx... as required).

7.4. Upgrade/Replacement of Existing Systems

Customer is soliciting additional information from Vendor that may provide Customer the ability to upgrade or replace the existing security systems under this agreement to create a more comprehensive, integrated security environment. This could be through migration to a new platform, or through adding a management / administration package that is capable of controlling multiple types of access and video systems. If applicable, please provide the following information:

- 7.4.1. List or describe any alternate security system manufacturers/product lines Vendor is certified to sell, install, or support. In particular, identify any systems or manufacturers that can provide a suitable long-term platform that includes integration of all types of event inputs, including security cameras and DVRs.
 - 7.4.2. List or describe ID card system product lines that Vendor is certified to sell, install, or support. In particular, identify available identity management systems and software that can provide a suitable long-term platform for ID badging, that includes multiple credential options (various mag stripes, bar codes, proximity, etc.), and could be utilized for both corporate ID cards as well as access control, library, food services (meal plans), etc.
 - 7.4.3. List or describe any software or hardware available for forensic video analysis/enhancement.
- a. For each listed manufacturer/product/platform, provide cost information for the various components, software, hardware, and include installation, and training. Where system configurations are widely variable, making the quoting all configurations unfeasible, vendor may instead provide only one or two sample configurations, and then also provide the associated hourly installation/labor rates, percent markup over cost (or discounts off manufacturer's list pricing), or other applicable pricing that Customer may use to engage Vendor for other configurations.

- b. For each listed manufacturer/product/platform, include information on the cost for ongoing maintenance, training, and support. Annual service contract terms and costs, if available, should also be included. Include descriptions of the various service levels, if more than one is available.

APPENDIX A: EXISTING SYSTEMS, BRANDS, AND COMPONENTS

The following is a list of components and equipment currently in use at one or more of the higher education institutions. This list is provided to show prospective bidders the brands and components that are of primary interest for system expansion and maintenance.

This list is not comprehensive, and vendors are encouraged to provide alternate items that mimic or augment the functionality of those listed below.

AlarmSaf power supplies CP S-800-UL-C

AlarmSoft Central Works 2000

Bosch CCTV cameras, DVR and other

Detection Systems RTE motion sensors

DSX including WinDSX software (4.0 or above), DSX 1040 series controllers

GE CCTV cameras, DVR and other

LCN door closers

Locknetics off-line computer managed locks

Locknetics power supplies

MR10 magnetic stripe card readers

NEware system administration

Panasonic CCTV cameras, DVR and other

Paradox (including operating software, sensors, fobs, readers, etc., compatible with this system.).

Pelco CCTV cameras, DVR and other

RSI biometric hand readers

Schlage digital video recorders

Schlage magnetic lock sets

Schlage wireless lock sets, reader interfaces, and panel interface modules

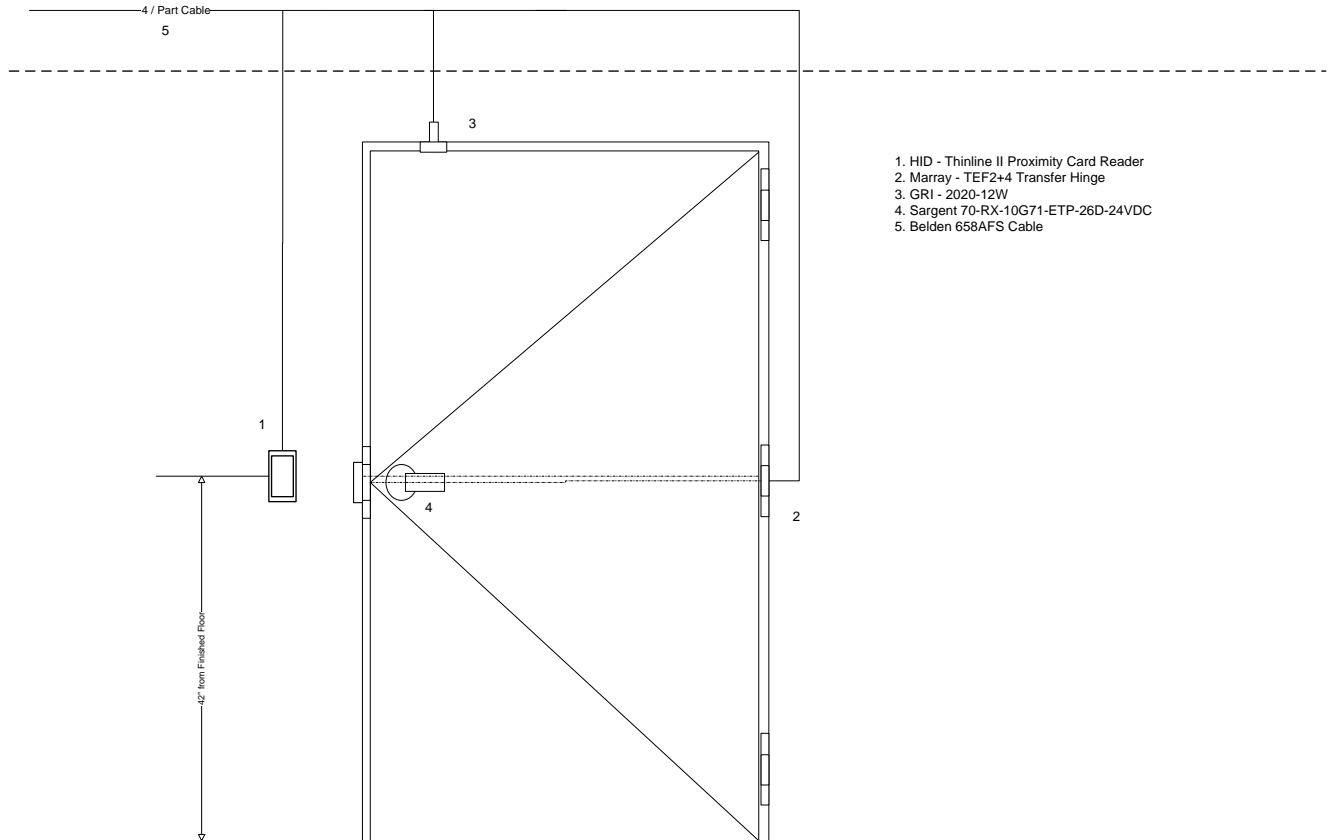
Sentrol door contacts



Synergistics WAPAC multi-building access control

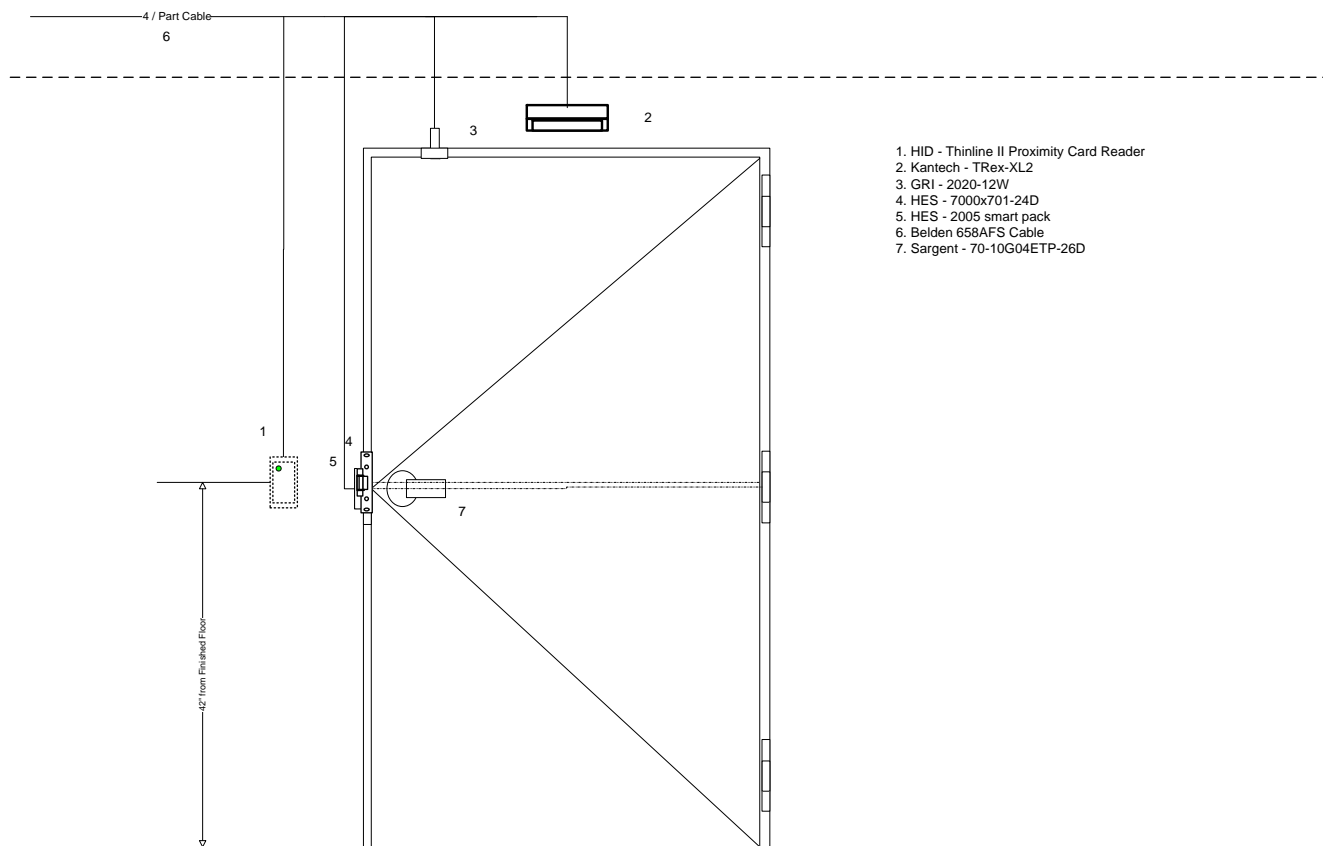
Von Duprin electric door strikes


Von Duprin exit devices (electrified and mechanical)

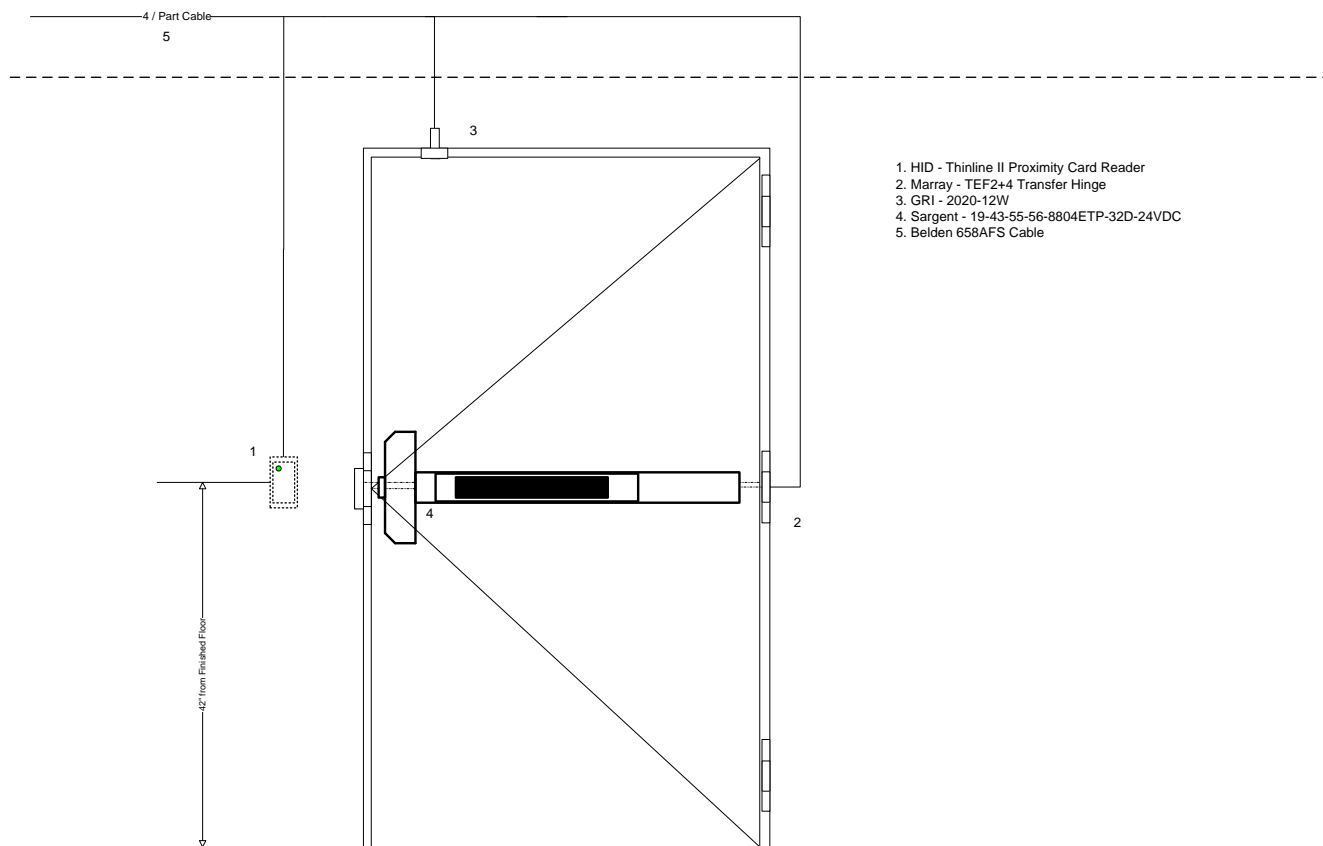
APPENDIX B: SAMPLE ACCESS CONTROL CONFIGURATIONS.




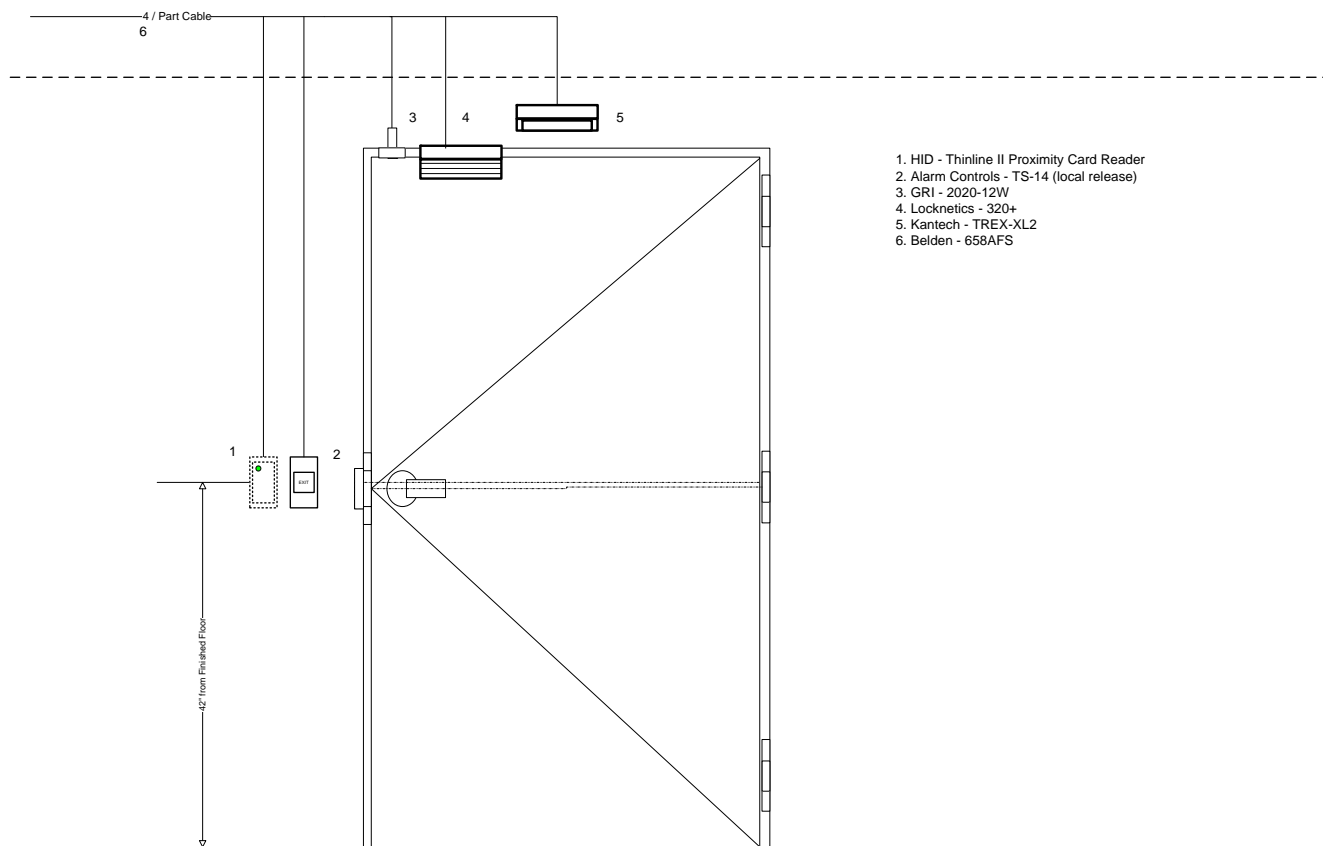
 Broad Reach	5 Division Street E Greenwich, RI 02818 (401) 885-4848		NAME: Typical Doorway with Electric Lever		
			DATE :	Hugh Meier	APPROVAL :
			SCALE: NONE		DRAWING NO. :
			TITLE :		




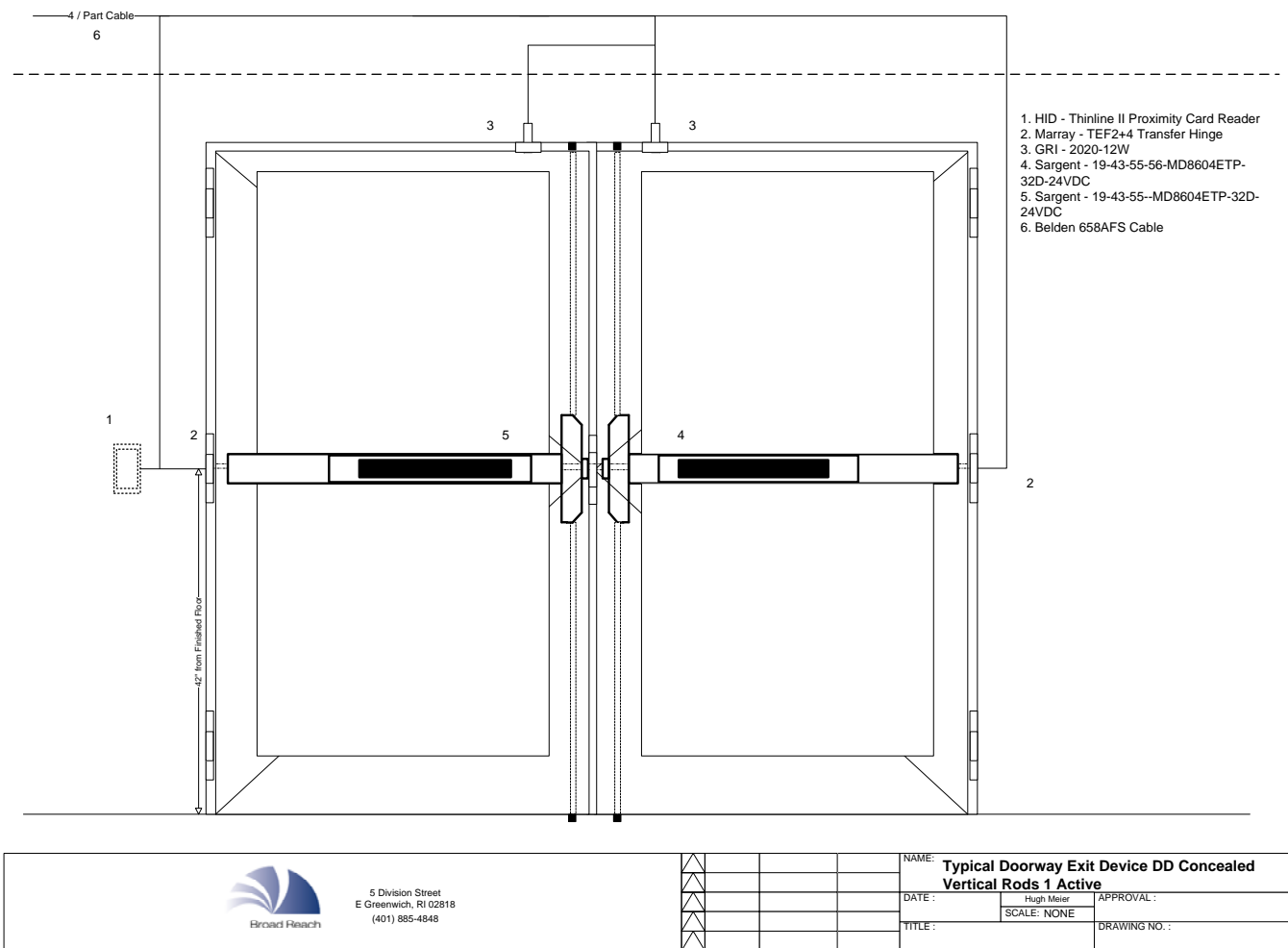
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DATE :	Hugh Meier	APPROVAL :																	
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DATE :	Hugh Meier	APPROVAL :																	
TITLE :	SCALE: NONE	DRAWING NO. :																	



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DATE :	Hugh Meier	APPROVAL :																	
TITLE :	SCALE: NONE	DRAWING NO. :																	



<end RFP>