



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

CONTRACT USER GUIDE
SAFETY DEVICES – PERSONAL TRAFFIC AND WORKZONE
MASTER PRICE AGREEMENT (“MPA”) #515
BID SOLICITATION 7550253
CONTRACT TERM 4/1/2016 – 3/31/2018
WITH 2 ONE-YEAR RENEWAL OPTIONS AT THE SOLE DISCRETION OF THE STATE

BACKGROUND:

The solicitation was conducted in response to various agency needs for safety devices. Ten vendors responded to the solicitation and eight awards were issued.

CONTRACT SUMMARY:

The vendors were requested to provide a **percentage discount from the manufacturer’s list price** for a variety of safety products including, but not limited to, truck mounted attenuators, arrow boards, water barriers, traffic barrels, traffic cones, sign stands, safety vests, fall protection equipment, gloves, safety glasses, hard hats, respirators, etc.

All products delivered under this agreement shall be **delivered FOB destination**, and no other shipping charges are acceptable. A summary of the offered discounts is attached.

WHO CAN USE THIS CONTRACT:

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

CAPS, QUOTES, RENEWALS & AGENCY REQUIREMENTS:

- Solicit a Minimum of three Written Quotes from MPA Awarded Vendors for each request, where available and applicable.
- Project is capped at \$25,000.
- Agencies must acquire approval from the Division of Purchases for any project anticipated to exceed \$25,000.
- Percentage discount from manufacturer’s list, a summary is attached.
- Delivery is FOB destination, no other shipping charges allowed.
- There are 2 one-year renewal options available at the State’s sole discretion.

VENDOR AWARDS CONTACT INFORMATION:

Purchase Order # 3458713

Vendor Name: Airgas USA LLC
Contact Name: Lance Baier
Tel: 860-444-3017
Email: lance.baier@airgas.com



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Purchase Order # 3458733

Vendor Name: ATS Equipment of RI Inc.
Contact Name: Jim Morse
Tel: 401-434-7700
Email: jjmorse@atsequipment.com

Purchase Order # 3460919

Vendor Name: Conney Safety Products
Contact Name: Christa Markee
Tel: 800-356-9100
Email: cmarkee@conney.com

Purchase Order # 3458913

Vendor Name: GT Safety Products Inc.
Contact Name: Kimberly Dale
Tel: 401-722-2900
Email: sales3@gtsafety.com

Purchase Order # 3458975

Vendor Name: **New England Highway Technologies LLC**
Contact Name: Richard Biso
Tel: 401-486-0550
Email: nhwtech@yahoo.com

Purchase Order # 3458910

Vendor Name: Safety Source of New England Inc.
Contact Name: Brian Kingman
Tel: 800-354-6113
Email: risales@safetysourcenortheast.com

Purchase Order # 3458905

Vendor Name: Traffic Signs and Safety Inc.
Contact Name: Tom Coyne
Tel: 401-396-9840
Email: tomc@trafficsignsandsafety.com

Purchase Order # 3460967

Vendor Name: Traffix Devices, Inc.
Contact Name: Denise Sheppard
Tel: 949-361-5663
Email: dsheppard@traffixdevices.com

DIVISION OF PURCHASES CONTACT:

Name: Lisa Hill
Title: Chief Buyer
Tel: 401-574-8118
Email: lisa.hill@purchasing.ri.gov

7550253 - SAFETY DEVICES - PERSONAL, TRAFFIC AND WORKZONE

MPA 515 4/1/16 - 3/31/18 with two one-year renewal options

	Airgas USA	ATS Equipment	Conney	Traffic Signs	Safety Source	GT Safety	Traffix Devices Inc	NE Highway Tech
Manufacturers Listing @								
3M Equipment discount	25.00%	nb	25.00%	10.00%	25.00%	30.00%	nb	10.00%
3M Parts and Accessories discount	20.00%	nb	25.00%	10.00%	25.00%	30.00%	nb	10.00%
cortina Equipment discount	25.00%	5.00%	25.00%	10.00%	nb	20.00%	nb	10.00%
Cortina Parts and Access. Discount	25.00%	5.00%	25.00%	10.00%	nb	20.00%	nb	10.00%
Dick's Safety Equipment discount	20.00%	nb	25.00%	10.00%	30.00%	nb	nb	10.00%
Dick's Safety Parts/Access discount	20.00%	nb	25.00%	10.00%	30.00%	nb	nb	10.00%
MCR Safety equipment discount	25.00%	nb	25.00%	nb	25.00%	20.00%	nb	10.00%
MCR Safety parts/access. Discount	22.00%	nb	25.00%	nb	25.00%	20.00%	nb	10.00%
Miller Equipment discount	23.00%	nb	25.00%	nb	25.00%	24.00%	nb	10.00%
Miller Parts/access. Discount	22.00%	nb	25.00%	nb	25.00%	20.00%	nb	10.00%
Norton Equipment discount	nb	5.00%	25.00%	nb	nb	25.00%	nb	nb
Norton parts/access. Discount	nb	5.00%	25.00%	nb	nb	25.00%	nb	nb
River City equipment discount	23.00%	nb	25.00%	nb	25.00%	20.00%	nb	10.00%
river City parts/access. Discount	23.00%	nb	25.00%	nb	25.00%	20.00%	nb	10.00%
Scorpion equipment discount	23.00%	nb	25.00%	10.00%	nb	nb	17.00%	nb
Scorpion parts/access. Discount	23.00%	nb	25.00%	10.00%	nb	nb	17.00%	nb
Traffic Safety equipment discount	nb	nb	nb	nb	nb	nb	nb	10.00%
Traffic Safety parts/access. Discount	nb	nb	nb	nb	nb	nb	nb	10.00%
Wanco equipment discount	nb	10.00%	nb	10.00%	nb	nb	nb	10.00%
Wanco parts/access. Discount	nb	10.00%	nb	10.00%	nb	nb	nb	10.00%
Work Area Protection equip disc.	nb	nb	25.00%	10.00%	25.00%	20.00%	nb	10.00%
Work Area Protection parts/acc disc.	nb	nb	25.00%	10.00%	25.00%	20.00%	nb	10.00%
Yodock equipment discount	nb	5.00%	nb	10.00%	nb	nb	nb	10.00%
Yodock parts/access.discount	nb	5.00%	nb	10.00%	nb	nb	nb	10.00%
Traffix Devices equip discount	nb	nb	25.00%	10.00%	nb	nb	20.00%	10.00%
Traffix Devices parts/access. Disc.	nb	nb	25.00%	10.00%	nb	nb	20.00%	10.00%