

**CONTRACT USER GUIDE**  
**FOOD PRODUCTS**  
**MASTER PRICE AGREEMENT (“MPA”) #435**  
**BID SOLICITATION # 7548562**  
**CONTRACT TERM 12/9/2014 – 11/30/2017**  
**WITH 2 RENEWAL OPTION(S) FOR 1-YEAR TERM(S) AT THE SOLE OPTION OF**  
**THE STATE**

**BACKGROUND:**

The prior Food Products Master Price Agreement was a Prime Vendor award with one contractor for all purchases. This MPA now has one Prime Vendor for all “**Non-perishable**” items, which includes frozen foodstuffs, and four vendors, including the Prime Vendor, for Perishable items. The category “**Perishable**” includes: Fruits & Vegetables; Fresh Meats, Poultry, Seafood & Shellfish; Dairy Products (excluding items on the State’s dairy contract, MPA-70), and Fresh Prepared Foods. **Frozen products and Non-fresh Prepared Foods** are not in the category Perishable.

**CONTRACT SUMMARY:**

This award is for the initial three-year contract. Two one-year renewal terms are allowed, at the sole option of the state, as per the MPA Bid Solicitation.

**WHO CAN USE THIS CONTRACT:**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

**ITEM PRICING: Four purchase order awards are included in the MPA. Each vendor has contracted maximum delivery costs (drayage) per case or pound that are specified on the Purchase Order. Contractors shall price and invoice for deliveries at their wholesale cost plus the drayage. Drayage costs can be less than, but no greater than the contracted price.**

**STATE AGENCIES ARE REQUIRED TO:**

- Order products through the systems supported by the vendors, either by telephone or on-line.
- Before ordering, verify delivered price for all items, wholesale plus drayage.
- Upon receipt of a verified invoice, prepare releases against the appropriate purchase order.

**DIVISION OF PURCHASES CONTACT:**

Name: George Welly  
Title: Interdepartmental Project Manager  
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## **VENDOR AWARDS CONTACT INFORMATION:**

### **PRIME VENDOR**

**Purchase Order # 3403026**

**Vendor Name:** Hartford Provision Co., Inc.  
**Contact Name:** Laurence Cornell  
**Tel:** 860.760.3932  
**Email:** lcornell@hpcfs.com

### **PERISHABLES VENDORS**

**Purchase Order # 3403041**

**Vendor Name:** A.T. Siravo & Co.  
**Contact Name:** Donna Andrews  
**Tel:** 401.275.5800  
**Email:** atsiravo@aol.com

**Purchase Order # 3403042**

**Vendor Name:** Roch's Fruit and Produce  
**Contact Name:** Ray Roch  
**Tel:** 401.394.4230  
**Email:** info@rochs.com

**Purchase Order # 3403043**

**Vendor Name:** All-American Foods, Inc.  
**Contact Name:** Howard Rappoport  
**Tel:** 401.294.5455x113  
**Email:** hrappoport@cox.net

## MPA 435 Food Products Delivery Pricing, Effective 12/9/2014

All Prices are maximum per category; agencies may negotiate lower charges

### \* Prime Vendor: Hartford Provisions

All items, including Perishables.

<u>Category</u>	<u>Drayage per case</u>	<u>Drayage Discount</u>	Case Quantity for Discount
Perishables and Produce	\$ 1.18	2.0%	20
Canned/ Dried Food	\$ 1.18	1.0%	56
Fresh Meats	\$ 1.18	1.0%	10
Frozen Fish	\$ 1.18	1.0%	10
Frozen Meats	\$ 1.18	1.0%	10
Other Frozen Foods	\$ 1.18	0.0%	20
Miscellaneous Grocery	\$ 1.18	NA	
Cups and Containers	\$ 1.18	2.0%	16
Paper Products	\$ 1.18	2.0%	16
Misellaneous Products	\$ 1.18	NA	

### \* Perishables Only Vendors:

<u>Category</u>	<u>Drayage per case</u>	<u>Drayage Discount</u>	Case Quantity for Discount
<b>A.T. Siravo</b> <b>(Perishables and Produce only)</b>	\$ 2.50	10%	50
<b>Roch's Fresh Food</b> <b>(Perishables and Produce only)</b>	\$ 3.00	NA	
<b>All- American Foods</b> <b>(All perishables)</b>	\$0.10 per pound	NA	
<b>Fresh Meats</b>	\$0.10 per pound	NA	